



Primus Sterilizer's Management and Blue Sage Capital Team to Purchase Primus Sterilizer Company

Medical Equipment Manufacturer Expects to Continue Solid Growth

AUSTIN, TEXAS—January 10, 2007—The Primus Sterilizer Company management team and Blue Sage Capital are pleased to announce that they recently completed a management-led buyout of the leading steam sterilizer company, Primus Sterilizer Company. Based in Omaha, Nebraska with two additional facilities in Great Bend, Kansas, Primus is a recognized innovator in the steam sterilizer industry, incorporating unique design features developed through over 25 years in the sterilizer business. From its roots in service, the Primus team of over 90 dedicated employees brings a special understanding to the design and manufacture of large, complex sterilizers. Primus manufactures and sells equipment to meet the sterilization needs of the healthcare, laboratory, bio-pharmaceutical and animal care markets throughout the world.

Peter Huff, Co-Founder and Managing Member of Blue Sage, said that “Primus is one of the rare healthcare companies that has grown at double-digit rates over multiple decades in good markets as well as bad. With the new investment, we expect to improve on already-strong customer relationships and product quality to further accelerate Primus’ growth. We are honored and privileged to partner with such a proven and motivated team to better serve an expanding base of marquee, world-class customers.”

Ron Thompson, Founder and CEO of Primus said, “Blue Sage’s investment is perfectly timed to advance the company’s growth plans, both in product enhancements and developments, as well as market share. The values of quality people and product, and the integrity in how we conduct ourselves will continue to be our guiding principle.”

Mr. Thompson, along with other senior members of the owner management team including Richard Lane, Chief Operating Officer, and David Counley, Vice President of Sales and Marketing agree that this new structure provides the investment capital necessary to fuel the continued growth of the company. This investment will allow for additional research and development of new, quality, innovative medical products and will also help support more extensive sales and marketing opportunities in conjunction with Primus’ strong worldwide dealer and independent representative network. Primus’ goal will remain the same - to provide the best product quality and long-term customer support in the industry.

Blue Sage is an Austin, Texas-based private equity firm that specializes in growth, recapitalization and buyout financings of smaller middle market companies. Blue Sage's investments are in established, profitable companies with \$5-100 million of revenue and \$2-8 million of cash flow at the time of investment. Blue Sage invests in a variety of industries, with each initial investment in a company ranging from \$5-10 million. The partnership also reserves additional capital for follow-on investments in companies that are already in its portfolio so that these companies can continue to finance their growth via internal expansion as well as strategic acquisitions.

For additional information please visit Primus Sterilizer Company's website at www.primus-sterilizer.com, Blue Sage's website at www.bluesage.com or contact Peter Huff at (512) 536-1901.